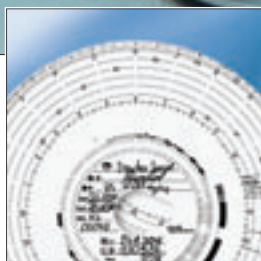
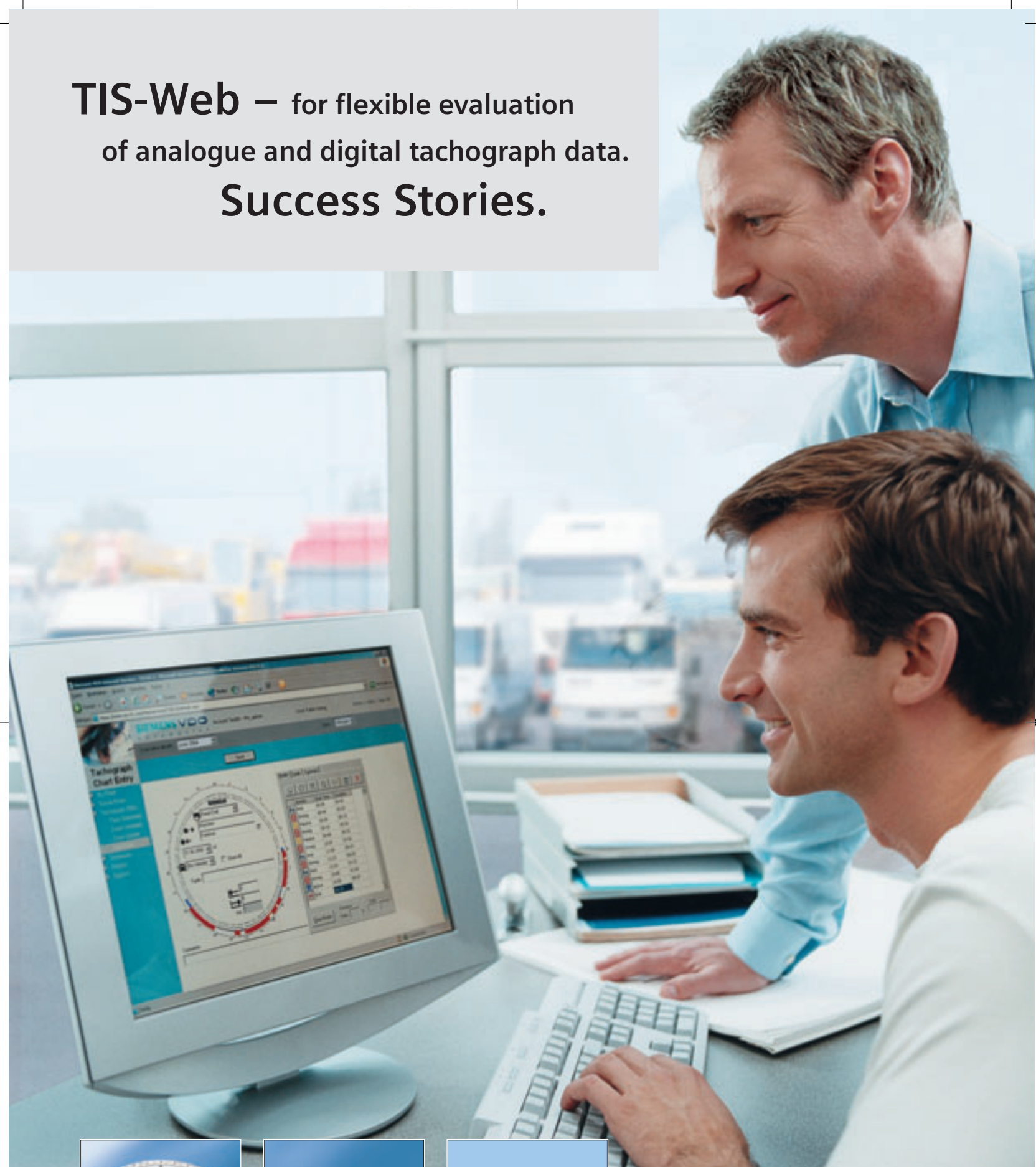


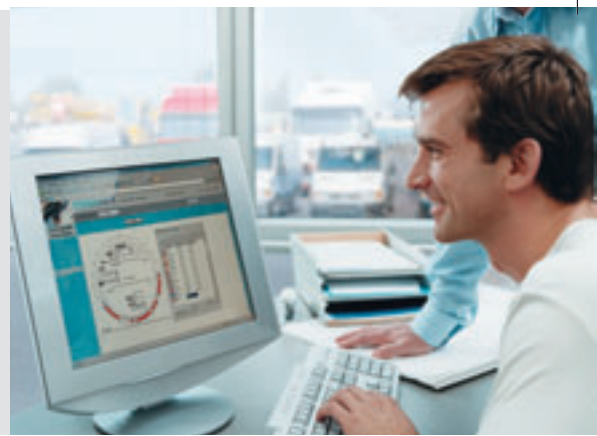
TIS-Web – for flexible evaluation of analogue and digital tachograph data. **Success Stories.**



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Data evaluation
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[www.vdo.com/
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The Tachograph data Information Service TIS-Web significantly reduces costs.



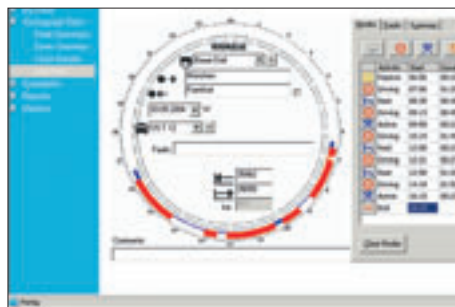
Customer

Dawne Griffiths, the proprietor of South Wales-based tachograph analysis bureau DG Associates, has unlocked the key to a successful business venture founded on www.vdo.com/fleetservices, the on-line tachograph chart reading and analysis service TIS-Web from Siemens VDO.

Located in Cefn-Hengoed, near Cardiff, Dawne Griffiths started her business earlier this year by offering local transport operators a range of tachograph chart reading, analysis and reporting services, all backed by a comprehensive advisory service. Such has been the success of the venture that Dawne has rapidly built up a ten-strong client base, making DG Associates responsible for analysing the activities of 200 employed drivers plus agency staff and sub-contractors.

Customer needs

"I first developed an interest in tachographs through my husband Len, who was then a driver but now works with me in the business," says Dawne. "Essentially, I saw an opportunity for an analysis service which could also provide companies and drivers with the advice they need to stay within the law. Although I hold a CPC (Certificate of Professional Competence) which enables me to do this, I was also aware that to deliver the kind of service I had in mind meant I would have to be able to respond to infringements and any other matters arising in a timely fashion – which is where TIS-Web came in.



The Solution

TIS-Web is a unique internet-based tachograph chart analysis service that allows both fleet operators and tachograph analysis bureaux to input and manage driver and vehicle data on-line.

Suitable for any size fleet, but especially useful for multi-site organisations, the service can provide operators with significant chart-reading cost savings with reductions of up to 30 per cent per reading. "Dawne Griffiths is proving that TIS-Web provides a viable option upon which a business model can be based," comments Andy Thorley, Interactive Services Manager for Siemens VDO Trading. "Moreover, the system is future-proofed as it is compatible with digital tachographs and I am sure the forthcoming Working Time Directive will open up a new raft of opportunities for anyone offering tachograph analysis services using TIS-Web".

Customer experience

"Using the system in conjunction with the chart reader Siemens VDO Trading provides, we can process a week's-worth of charts for up to 45 drivers in a single morning. That enables us to find the time to get out and visit clients whenever necessary. In fact, the system has proved so successful that we are now confidently pitching for major new contracts in order to develop the business further.

"When I started DG Associates, I found that www.vdo.com/fleetservices explained most of what I needed to know in a clear and uncomplicated way. Over and above that, Siemens VDO Trading provided everything else I required to get up and running over the 'phone. The system itself couldn't be simpler to use; it has a straightforward interface and format and is reliable and efficient in operation."

Technical requirements

While all information collected is loaded onto Siemens VDO's server via the company's own bespoke analytical software, operators can opt to capture their raw tachograph chart data themselves for which Siemens VDO provides a PC-linked compact chart reader and software. This reader shares a communication port with the computer's mouse and its software offers a simple means of data-capture via a series of easy-to-follow dialogue boxes.

Benefits

The main benefits of TIS-Web for the customers are:

- Standard reports, which give an overview about the activities of drivers and the usage of the vehicles, are completing the functional offer.
- Infringements against the EC-regulation 3820/85 have to be controlled regularly by the fleets. This time consuming effort is done by TIS-Web with a mouse click.

The facts speak for themselves:

- Reducing external costs by up to 30%
- Access results instantly
- Quick and easy-to-use system
- First-class back-up services provided

Flexible evaluation also available for digital tachographs.

The introduction of digital tachographs for all trucks exceeding 3.5 t and buses with more than 9 seats registered in Europe will bring major changes for fleet managers and drivers alike. TIS-Web will be compatible with both analogue and digital tachographs, so you can face the future with confidence.

Siemens VDO Automotive
Service & Special Solutions

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